

June 1996

To Whom It May Concern:

The person presenting this letter was associated with Up With People (UWP) from July, 1995, through June, 1996, and served in various capacities. The program is very intensive. The participants work and serve others six to seven days a week for at least ten hours each day.

The purpose of UWP is to build understanding and cooperation among people around the world through intercultural learning experiences, musical performance and community service projects. Each year some 8,000 students from around the world apply for admission to the program for 700 positions.

The program's purpose is accomplished through interrelated experiences which include traveling more than 32,000 miles together with a group of 125 or more contemporaries from as many as 20 different countries; living with 80-90 host families; promoting and performing a professionally produced musical show; attending lectures and discussions with civic, business and industry leaders; as well as participating in community service projects.

One of the goals of UWP is to instill in our participants the initiative to seek out those in each community who are in need of their talents, skills, or concern. During their year with UWP, UWP students not only performed for more than 200 different types of audiences, but also interacted with them on a personal level and in a meaningful way. The musical production they perform brings a message of hope and the idea of building bridges of understanding among people. This concept is portrayed throughout their entire year with UWP in countries through which they travel.

The year-long program provides the participants with an experience which helps them better understand the world, other cultures and themselves. These experiences require teamwork, motivation and a willingness to learn. As a result, UWP students develop a sense of self-confidence and intercultural awareness.

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Through the program's various work internships, valuable career skills are developed in business management, sales, marketing, advertising, personnel interviewing and recruiting, show production, communications and organizational management. Most participants confirm or change their career goals by exploring careers through host families and prearranged Career Days with professionals in a variety of fields.

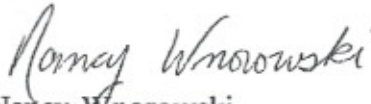
Most of the participants performed public relations work which involved advertising, interacting with industrial sponsors, participating in interviews for the media, speaking at service clubs, raising funds and securing hospitality in private homes for 100 UWP students. At the conclusion of the public relations involvement, they were required to write an extensive city report.

Through their involvement in the program, participants develop skills in leadership, organization, responsibility and working with a multi-cultural team. UWP participants leave the program having acquired an expanded view of the world and the people around them, about themselves and how to apply what they have learned to future life and career choices.

Sincerely,



Mo Salth  
Director of Education  
and Community Service



Nancy Wnorowski  
Director of Curriculum

June 15, 1996

To whom it may concern,

Terence O'Hare has been associated with the Up With People program since July of 1995 through June 1996 and has served in various capacities. The participants work and serve others six to seven days a week for at least ten hours a day.

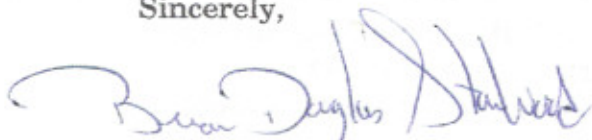
The aim of Up With People is to encourage understanding among people of all nations through an intensive international educational program involving young men and women, from many countries, who travel for a year and learn from the people and places they visit while staging a musical show. Each year some 8,000 young people from around the world apply for admission to the program for 750 positions.

One aspect of the Up With People program is the opportunity afforded to participants to do advance work for the group. This involves travelling to a city one month ahead of the group and marketing the program to the community. The advance team promotes the musical show through advertising, giving television, radio and newspaper interviews, speaking at civic meetings, service clubs, schools and networking within the community to enlist support and sell tickets. For the group, the team arranges housing with local families, for over one hundred people, and a detailed schedule of educational and service activities. At the conclusion of the marketing work, they are required to write an extensive city report. This intensive experience enhances the students' skills in communication, organization, problem solving, teamwork and leadership.

Terence O'Hare has taken advantage of the opportunity to do advance work in Puerto Ordaz, Venezuela. He has worked with the Fundeporte and a newspaper as sponsors to prepare a total of three days for the group including a sold out show, and a variety of community involvement activities. Terences work in Puerto Ordaz is particularly noteworthy, as he has proven to be an asset in a team situation.

Throughout his year in Up With People, and particularly in the context of advance work and marketing, Terence has worked well under pressure to help insure the success of our group. I would recommend him highly for any position requiring advanced communication skills, such as special events planning, media coordination, public relations, or small-group teamwork.

Sincerely,



Brian Douglas Stanwood  
Marketing Coordinator